

**DEMAND OCCUPATIONS DEFINITION. BASED ON 2006-2016 LONG-TERM PROJECTIONS**

**CURRENT DEFINITION: Occupations with more than 35 annual openings, with mean weekly wages \$10.00 or more**

<b>SOC</b>	<b>Occupation</b>	<b>2006</b>	<b>2016</b>	<b>Change</b>	<b>Annual Open</b>	<b>Train Code</b>	<b>2007 Mean Wage</b>
11-1011	Chief Executives	6,059	6,291	3.8%	189	4	\$66.62
11-1021	General and Operations Managers	6,210	6,380	2.7%	167	4	\$45.61
11-2021	Marketing Managers	1,052	1,171	11.3%	35	4	\$45.20
11-2022	Sales Managers	1,528	1,672	9.4%	48	4	\$53.68
11-3011	Administrative Services Managers	676	767	13.5%	27	4	\$34.69
11-3021	Computer and Information Systems Managers	1,658	1,936	16.8%	55	4	\$52.73
11-3031	Financial Managers	3,180	3,562	12.0%	84	4	\$44.18
11-9012	Farmers and Ranchers	3,405	3,713	9.0%	62	9	n/a
11-9021	Construction Managers	1,999	2,361	18.1%	67	5	\$36.57
11-9032	Education Administrators, Elementary and Secondary School	999	1,183	18.4%	46	3	\$71,948.00
11-9051	Food Service Managers	1,649	1,829	10.9%	57	8	\$23.24
11-9111	Medical and Health Services Managers	1,148	1,409	22.7%	47	4	\$41.02
11-9199	Managers, All Other	9,766	10,616	8.7%	279	8	\$45.01
13-1031	Claims Adjusters, Examiners, and Investigators	1,430	1,645	15.0%	58	9	\$27.92
13-1051	Cost Estimators	942	1,148	21.9%	40	5	\$26.88
13-1071	Employment, Recruitment, and Placement Specialists	791	1,008	27.4%	39	5	\$24.39
13-1111	Management Analysts	1,539	1,767	14.8%	49	4	\$45.69
13-1199	Business Operations Specialists, All Other	9,619	12,118	26.0%	353	5	\$24.94
13-2011	Accountants and Auditors	3,753	4,471	19.1%	138	5	\$26.22
13-2051	Financial Analysts	942	1,263	34.1%	37	5	\$32.62
13-2052	Personal Financial Advisors	771	1,099	42.5%	40	5	\$37.12
13-2099	Financial Specialists, All Other	1,148	1,330	15.9%	49	5	\$38.06
15-1031	Computer Software Engineers, Applications	4,534	6,705	47.9%	283	5	\$41.21
15-1032	Computer Software Engineers, Systems Software	2,154	2,575	19.5%	73	5	\$45.18
15-1041	Computer Support Specialists	2,778	3,177	14.4%	126	6	\$22.09
15-1051	Computer Systems Analysts	1,856	2,411	29.9%	105	5	\$36.03
15-1071	Network and Computer Systems Administrators	1,426	1,813	27.1%	72	5	\$30.16
15-1081	Network Systems and Data Communications Analysts	964	1,478	53.3%	71	5	\$30.71
15-1099	Computer Specialists, All Other	966	1,118	15.7%	41	6	\$35.34
17-2051	Civil Engineers	1,082	1,291	19.3%	50	5	\$32.37
17-2071	Electrical Engineers	1,090	1,120	2.8%	28	5	\$36.95
17-2112	Industrial Engineers	776	935	20.5%	35	5	\$35.67
17-2141	Mechanical Engineers	1,460	1,527	4.6%	39	5	\$34.76
17-2199	Engineers, All Other	1,513	1,602	5.9%	27	5	\$38.87
17-3023	Electrical and Electronic Engineering Technicians	978	989	1.1%	20	6	\$22.82
21-1012	Educational, Vocational, and School Counselors	1,154	1,345	16.6%	42	3	\$24.50
21-1014	Mental Health Counselors	451	604	33.9%	24	3	\$19.74
21-1015	Rehabilitation Counselors	1,135	1,491	31.4%	59	3	\$17.23
21-1021	Child, Family, and School Social Workers	858	1,117	30.2%	44	5	\$19.34
21-1093	Social and Human Service Assistants	1,476	2,198	48.9%	89	10	\$12.24
21-1099	Community and Social Service Specialists, All Other	579	791	36.6%	28	5	\$15.84
23-1011	Lawyers	2,469	2,632	6.6%	63	1	\$45.24
23-2011	Paralegals and Legal Assistants	1,099	1,296	17.9%	35	6	\$21.03
25-1000	Postsecondary Teachers, All Other	6,113	7,767	27.1%	272	2	n/a
25-2011	Preschool Teachers, Except Special Education	3,094	4,035	30.4%	145	7	\$12.58
25-2021	Elementary School Teachers, Ex. Special Ed.	8,077	10,117	25.3%	380	5	\$48,008.00
25-2022	Middle School Teachers, Ex. Special & Voc. Ed.	3,779	4,634	22.6%	169	5	\$48,010.00
25-2031	Secondary School Teachers, Ex. Special & Voc. Ed.	4,246	4,945	16.5%	196	5	\$48,939.00
25-2041	Special. Ed. Teachers, Presch/Kindergarten/Elem School	1,175	1,545	31.5%	63	5	\$46,874.00
25-3021	Self-Enrichment Education Teachers	1,067	1,451	36.0%	49	8	\$25.05
25-3099	Teachers and Instructors, All Other	3,641	4,306	18.3%	106	5	\$16.85
25-4021	Librarians	986	1,076	9.1%	36	3	\$21.31
25-4031	Library Technicians	736	838	13.9%	46	7	\$13.42
25-9041	Teacher Assistants	10,007	11,802	17.9%	343	11	\$24,106.00
27-1024	Graphic Designers	1,155	1,324	14.6%	48	5	\$19.19
29-1051	Pharmacists	1,053	1,332	26.5%	46	2	\$49.12
29-1060	Physicians and Surgeons *	2,959	3,657	23.6%	123	1	n/a

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<b>SOC</b>	<b>Occupation</b>	<b>2006</b>	<b>2016</b>	<b>Change</b>	<b>Annual Open</b>	<b>Train Code</b>	<b>2007 Mean Wage</b>
29-1111	Registered Nurses	12,849	16,861	31.2%	613	6	\$28.32
29-1123	Physical Therapists	1,041	1,395	34.0%	48	3	\$32.11
29-2021	Dental Hygienists	1,204	1,628	35.2%	65	6	\$34.31
29-2034	Radiologic Technologists and Technicians	1,005	1,214	20.8%	35	6	\$25.65
29-2041	Emergency Medical Technicians and Paramedics	914	1,143	25.1%	33	7	\$17.10
29-2052	Pharmacy Technicians	1,138	1,578	38.7%	79	10	\$12.75
29-2056	Veterinary Technologists and Technicians	667	968	45.1%	50	6	\$14.26
29-2061	Licensed Practical and Licensed Vocational Nurses	2,580	3,210	24.4%	133	7	\$20.30
29-2071	Medical Records and Health Information Technicians	985	1,219	23.8%	50	6	\$14.90
31-1011	Home Health Aides	2,247	3,573	59.0%	153	11	\$11.09
31-1012	Nursing Aides, Orderlies, and Attendants	7,723	9,704	25.7%	267	7	\$13.15
31-9011	Massage Therapists	1,202	1,479	23.0%	42	7	\$25.95
31-9091	Dental Assistants	1,238	1,668	34.7%	65	10	\$18.58
31-9092	Medical Assistants	1,168	1,656	41.8%	64	10	\$14.60
31-9099	Healthcare Support Workers, All Other	927	1,129	21.8%	32	11	\$13.79
33-2011	Fire Fighters	1,237	1,412	14.1%	63	9	\$18.74
33-3012	Correctional Officers and Jailers	1,111	1,338	20.4%	48	10	\$17.92
33-3051	Police and Sheriff's Patrol Officers	2,892	3,282	13.5%	116	9	\$20.59
33-9032	Security Guards	1,960	2,339	19.3%	78	11	\$13.11
33-9092	Lifeguards, Ski Patrol, & Other Rec. Protective Svc Workers	586	691	17.9%	54	11	\$10.37
33-9099	Protective Service Workers, All Other	511	608	19.0%	48	11	\$13.17
35-1011	Chefs and Head Cooks	1,309	1,462	11.7%	32	8	\$17.88
35-1012	Supervisors/Managers of Food Prep. & Serving Workers	3,474	4,116	18.5%	90	8	\$16.00
35-2011	Cooks, Fast Food	2,590	2,979	15.0%	109	11	\$9.23
35-2012	Cooks, Institution and Cafeteria	1,526	1,821	19.3%	71	10	\$13.00
35-2014	Cooks, Restaurant	4,150	4,857	17.0%	183	9	\$11.67
35-2015	Cooks, Short Order	1,368	1,519	11.0%	52	11	\$9.57
35-2021	Food Preparation Workers	3,106	3,804	22.5%	178	11	\$9.42
35-3011	Bartenders	3,169	3,650	15.2%	163	11	\$9.36
35-3021	Combined Food Prep& Serving Workers, Incl Fast Food	10,740	13,281	23.7%	458	11	\$8.71
35-3022	Counter Attendants/Cafeteria/Food Concession/Coffee Shop	2,906	3,389	16.6%	250	11	\$8.53
35-3031	Waiters and Waitresses	12,170	14,169	16.4%	861	11	\$9.12
35-3041	Food Servers, Non-restaurant	1,361	1,658	21.8%	51	11	n/a
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	1,518	1,770	16.6%	89	11	\$8.23
35-9021	Dishwashers	3,368	3,894	15.6%	191	11	\$8.89
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	1,859	2,160	16.2%	157	11	\$9.44
37-1011	Supervisors/Managers,Housekeeping/Janitorial Workers	1,258	1,441	14.5%	37	8	\$17.10
37-2011	Janitors/Cleaners, Ex. Maids/Housekeeping Cleaners	9,928	11,679	17.6%	365	11	\$11.72
37-2012	Maids and Housekeeping Cleaners	4,737	5,455	15.2%	161	11	\$10.21
37-3011	Landscaping and Groundskeeping Workers	6,292	7,645	21.5%	218	11	\$12.48
39-1021	First-Line Supervisors/Managers of Personal Service Workers	1,032	1,197	16.0%	39	8	\$16.37
39-2021	Nonfarm Animal Caretakers	1,016	1,285	26.5%	43	11	\$9.65
39-3091	Amusement and Recreation Attendants	1,192	1,490	25.0%	89	11	\$9.00
39-5012	Hairdressers, Hairstylists, and Cosmetologists	3,932	4,666	18.7%	120	7	\$10.56
39-9011	Child Care Workers	4,119	5,192	26.1%	225	11	\$9.23
39-9021	Personal and Home Care Aides	2,691	4,256	58.2%	203	11	\$10.22
39-9031	Fitness Trainers and Aerobics Instructors	1,927	2,459	27.6%	89	7	\$13.52
39-9032	Recreation Workers	1,363	1,605	17.8%	50	11	\$11.44
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	12,394	13,319	7.5%	353	8	\$18.14
41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	3,769	4,144	9.9%	92	8	\$35.69
41-2011	Cashiers	22,195	22,744	2.5%	1,110	11	\$9.12
41-2021	Counter and Rental Clerks	2,730	3,363	23.2%	167	11	\$11.98
41-2022	Parts Salespersons	1,231	1,120	-9.0%	14	10	\$15.20
41-2031	Retail Salespersons	25,263	29,156	15.4%	1,167	11	\$11.87
41-3021	Insurance Sales Agents	5,388	6,387	18.5%	217	5	\$34.98
41-3031	Securities, Commodities, and Financial Services Sales Agents	2,658	3,251	22.3%	127	5	\$32.66
41-3099	Sales Representatives, Services, All Other	2,231	2,946	32.0%	125	8	\$25.48

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41-4011	Sales Reps., Wholesale & Mfg., Tech. & Scientific Products	3,603	4,067	12.9%	126	8	\$37.08
41-4012	Sales Reps., Wholesale & Mfg. Ex. Tech.& Scientific Products.	7,362	8,355	13.5%	262	8	n/a
41-9022	Real Estate Sales Agents	852	919	7.9%	21	7	\$20.40
41-9041	Telemarketers	1,223	1,132	-7.4%	43	11	\$13.78
41-9099	Sales and Related Workers, All Other	962	1,115	15.9%	24	10	\$17.95
43-1011	Supervisors/Managers, Office/Admin Support Workers	8,213	8,832	7.5%	232	8	\$22.03
43-3011	Bill and Account Collectors	1,553	1,969	26.8%	66	11	\$14.70
43-3021	Billing and Posting Clerks and Machine Operators	1,958	2,091	6.8%	38	10	\$15.38
43-3031	Bookkeeping, Accounting, and Auditing Clerks	10,364	11,915	15.0%	317	10	\$15.90
43-3051	Payroll and Timekeeping Clerks	908	967	6.5%	29	10	\$16.52
43-3071	Tellers	2,332	2,687	15.2%	138	11	\$11.75
43-4051	Customer Service Representatives	8,765	11,200	27.8%	488	10	\$15.37
43-4081	Hotel, Motel, and Resort Desk Clerks	1,179	1,367	15.9%	67	11	\$10.60
43-4111	Interviewers, Except Eligibility and Loan	717	849	18.4%	32	11	\$13.61
43-4121	Library Assistants, Clerical	780	884	13.3%	35	11	\$10.84
43-4171	Receptionists and Information Clerks	5,708	6,851	20.0%	254	11	\$12.18
43-5032	Dispatchers, Except Police, Fire, and Ambulance	660	656	-0.6%	17	10	\$17.07
43-5052	Postal Service Mail Carriers	1,658	1,680	1.3%	51	11	\$21.12
43-5061	Production, Planning, and Expediting Clerks	1,256	1,300	3.5%	38	10	\$20.21
43-5071	Shipping, Receiving, and Traffic Clerks	3,847	4,036	4.9%	111	11	\$14.10
43-5081	Stock Clerks and Order Fillers	9,515	9,087	-4.5%	226	11	\$11.57
43-6011	Executive Secretaries and Administrative Assistants	5,228	6,056	15.8%	166	8	\$18.74
43-6012	Legal Secretaries	924	992	7.4%	22	6	\$16.42
43-6013	Medical Secretaries	2,639	3,220	22.0%	100	10	\$15.84
43-6014	Secretaries, Except Legal, Medical, and Executive	8,273	8,679	4.9%	173	10	\$13.77
43-9061	Office Clerks, General	13,982	16,140	15.4%	473	11	\$13.91
43-9199	Office and Administrative Support Workers, All Other	3,819	3,591	-6.0%	85	11	\$11.14
47-1011	Supervisors/Managers, Construct/Trades/Extraction Workers	3,247	3,645	12.3%	85	8	\$25.55
47-2031	Carpenters	6,563	7,328	11.7%	166	9	\$18.85
47-2061	Construction Laborers	3,727	4,425	18.7%	98	10	\$14.12
47-2073	Operating Engineers&Other Construct Equip Operators	1,363	1,556	14.2%	45	10	\$19.45
47-2111	Electricians	2,847	3,189	12.0%	107	9	\$21.62
47-2141	Painters, Construction and Maintenance	1,780	2,048	15.1%	59	10	\$15.59
47-2152	Plumbers, Pipefitters, and Steamfitters	1,884	2,174	15.4%	68	9	\$20.58
47-2211	Sheet Metal Workers	677	767	13.3%	25	9	n/a
47-4051	Highway Maintenance Workers	1,826	2,025	10.9%	53	10	\$14.19
49-1011	Supervisors/Managers, Mechanics/Installers/Repairers	2,452	2,618	6.8%	75	8	\$28.00
49-3021	Automotive Body and Related Repairers	851	909	6.8%	26	9	\$17.69
49-3023	Automotive Service Technicians and Mechanics	4,929	5,424	10.0%	149	7	\$18.27
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	768	892	16.1%	29	7	\$20.09
49-9021	Heating/ AC/Refrigeration Mechanics & Installers	2,267	2,313	2.0%	45	9	\$19.65
49-9042	Maintenance and Repair Workers, General	5,082	5,739	12.9%	79	10	\$16.69
49-9052	Telecommunications Line Installers and Repairers	1,732	1,727	-0.3%	45	9	\$24.39
49-9098	Helpers--Installation, Maintenance, and Repair Workers	769	877	14.0%	29	11	\$11.20
51-1011	Supervisors/Managers, Production/Operating Workers	3,804	3,826	0.6%	66	8	\$24.70
51-2022	Electrical and Electronic Equipment Assemblers	2,630	2,218	-15.7%	45	11	\$13.71
51-2092	Team Assemblers	4,199	4,524	7.7%	120	10	\$13.69
51-2099	Assemblers and Fabricators, All Other	2,100	2,023	-3.7%	44	10	\$12.92
51-4041	Machinists	2,459	2,715	10.4%	64	9	\$18.46
51-4072	Mold/Coremake/Cast Mach Set/Oper/Tend, Metal & Plastic	1,520	1,467	-3.5%	36	10	n/a
51-4121	Welders, Cutters, Solderers, and Brazers	1,050	1,249	19.0%	42	7	\$17.85
51-6011	Laundry and Dry-Cleaning Workers	1,133	1,284	13.3%	40	10	\$10.60
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	2,845	2,735	-3.9%	42	10	\$16.19
51-9198	Helpers--Production Workers	1,234	1,292	4.7%	36	11	\$11.24
51-9199	Production Workers, All Other	1,791	1,997	11.5%	58	10	\$13.18
53-3022	Bus Drivers, School	2,509	2,931	16.8%	75	10	\$12.47
53-3031	Driver/Sales Workers	2,633	2,672	1.5%	51	11	\$10.22
53-3032	Truck Drivers, Heavy and Tractor-Trailer	7,820	8,621	10.2%	219	10	\$18.76
53-3033	Truck Drivers, Light or Delivery Services	4,429	4,882	10.2%	124	11	\$14.56

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53-3041	Taxi Drivers and Chauffeurs	1,422	1,608	13.1%	37	11	\$10.66
53-7051	Industrial Truck and Tractor Operators	1,513	1,569	3.7%	44	11	\$14.25
53-7061	Cleaners of Vehicles and Equipment	1,134	1,242	9.5%	54	11	\$11.58
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	6,600	6,995	6.0%	251	11	\$12.62

**Notes:**

n indicates data does not meet disclosure standards

n/a indicates that the data was not available

\* Some detailed professional occupations have been combined to a summary level for a more accurate assessment.

These summary level data are:

25-1000, Postsecondary Teachers (includes postsecondary teachers in all subject matter)

29-1020, Dentists (includes all specializations)

29-1060, Physicians and Surgeons (includes all specializations).

<b>Training Code</b>	<b>Education / Training</b>
1	First Professional Degree
2	Doctoral Degree
3	Master's Degree
4	Bachelor's or higher degree, plus work experience
5	Bachelor's Degree
6	Associate's Degree
7	Postsecondary Vocational Training
8	Work Experience in a related occupation
9	Long-term on-the-job training
10	Moderate-term on-the-job training
11	Short-term on-the-job training

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**Approved by:** Workforce Opportunity Council 07/02/2009