Workforce Innovation and Opportunity Act (WIOA) State Workforce Combined Plan Development
RFP# BEA 2023-11
Agency Responses February 24, 2023

Question 1: How much is the State subscribing to a traditional strategic planning approach?
Answer 1: Please refer to RFP.

Question 2: Is there an interest in bringing some new, creative approaches – such as design
thinking, futures thinking, and/or systems thinking – into how the strategic plan is developed
with the different stakeholder groups?
Answer 2: Yes

Question 3: What previous strategic planning efforts have gone well, and why?
Answer 3: NH utilized a vendor for the last state planning session. This vendor used
multiple modalities to complete the plan.

Question 4: What elements of previous efforts might you want to incorporate into this
strategic planning effort?
Answer 4: Please refer to the RFP.

Question 5: What challenges do you foresee with developing the strategic plan across
multiple stakeholder groups?
Answer 5: The amount of time that multiple stakeholders can commit during this process
may be a challenge.

Question 6: Are there competing goals that would require more effort to manage?
Answer 6: Yes.

Question 7: Would the State be able to provide project budget guidance for this effort?
Answer 7: Please refer to the RFP.

Question 8: Do any dependencies dictate when the State will need to start circulating the
strategic plan before March 2024?
Answer 8: Please refer to the RFP.

Question 9: What information or artifacts will be shared about the “board” and “staff” who
are referenced in the RFP?
Answer 9: The selected vendor will be provided information as requested.
Question 10: How many people make up the board?
Answer 10: 32

Question 11: Are they volunteers, appointees, etc.?
Answer 11: Appointed by the Governor.

Question 12: How many people make up the staff, and what are their titles/competencies?
Answer 12: Six staff members. Further information can be found on nhworks.org.

Question 13: How much qualitative and quantitative research data does the State currently have? How much more do you anticipate having to do to inform the Vendor’s efforts? In what areas, specifically?
Answer 13: Please see RFP.

Question 14: What does OWO anticipate the contract start date will be?
Answer 14: Please see RFP.

Question 15: Page 3 of the subject RFP states “deploy a variety of ways for efficiently convening stakeholders to encourage and receipt input, including in-person/virtual interviews, surveys, focus groups, social media, etc.” How will the in-person versus virtual versus combined engagements be identified, by OWO or the vendor?
Answer 15: Both OWO and the vendor will identify the types of engagement utilized.

Question 16: Page 4 states “In addition, the selected vendor must be available to attend Board meetings.” Does this refer to all Board meetings or only those meetings that are facilitated and organized by the vendor for the purpose of gathering strategic plan information.
Answer 16: OWO will identify the SWIB Board meetings that the vendor will attend.

Question 17: Does OWO have a budget for this work?
Answer 17: Please see RFP.